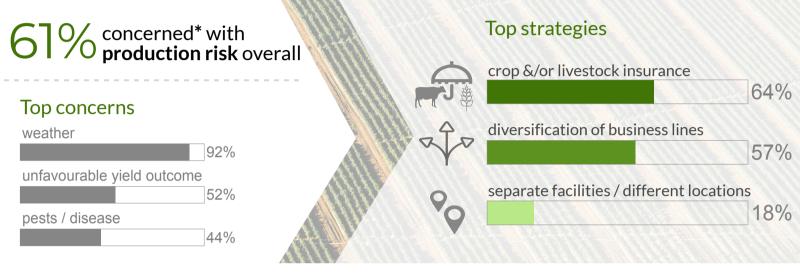


MARKETING RISK



PRODUCTION RISK

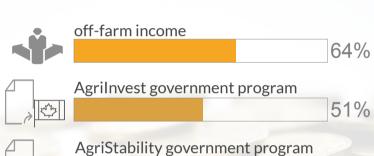


FINANCIAL RISK





Top strategies



41%

LEGAL RISK



Top concerns

new laws / regulations
64%
claims / lawsuits against operation
27%
no specific concerns indicated
24%



HUMAN RISK



2019 (July) Vision study - Risk Management: Ag production concerns & strategies Sample size (n): 368 Beef producers (primary sector)

 * Overall risk concern percentages reflective of top two box ratings (4&5) on a five point scale where '5' equals 'highly concerned" in response to the question: "Overall, how concerned are you with the following type of risk as it relates to your operation today?"